

2025 business travel savings insights.

Maximize savings with a business travel platform that your bookers and travelers will love.

Your choices as a travel administrator determine your travel savings. Does your business travel platform make it easy to save money & time – or not?

Based on millions of real 2024 business travel bookings, here's how much you can save when your team uses a great business travel platform.



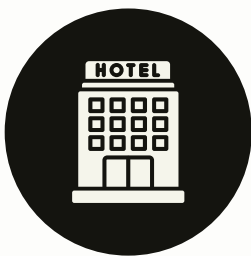
Flights: 8% savings overall

Insights: AmTrav clients saved **6% on airfare with unused tickets**, up to **5% with access to the lowest fares** (NDC), and got **preferred carrier discounts between 2-10%**. Clients who converted unused credits saved another **4% with UATP cards**.

Maximize your savings: Maximize fare savings with a platform that makes it easy to apply unused tickets online (96%+ of the time), delivers the same low fares that airlines offer on their websites and apps, and provides expert help to navigate airline agreements and UATP conversions.



Hotel savings: 5% overall



Insights: AmTrav clients saved **26% with AmTrav-negotiated property-level rates** tailored to their programs' needs, plus **11% with AmTrav-provided rates** including consortia rates, chainwide, AAA and credit card rates.

Book smarter: The key to hotel savings is booking the great discounted rates. Once rates are negotiated and loaded, steer bookers and travelers to preferred properties with in-platform communication, banners and badges.



Clearly-displayed travel policy to guide bookers and travelers

Travel policy is critical for savings. No matter your policy, make sure your bookers and travelers can clearly see and pick options that work for them and the company.



Speak with an AmTrav expert today.
We're ready to help with a travel consult.

Start Saving



Car rentals: big 34% savings

Insights: AmTrav clients saved **44% on average with preferred company rates** tailored to their organization, plus **22% on car rentals with AmTrav rates**.

Savings strategies: Maximize savings by negotiating rates for your organization with preferred vendors, then use in-platform communications, banners and badges to encourage your team to choose preferred rentals.



The best platforms listen and use your feedback

Do your bookers & travelers *like* your business travel platform? You might ask! Better yet: the travel platform runs regular user satisfaction surveys for you, uses that feedback to further improve the platform for you and your team.



Lower fees: save 30%

Insight: Compared to old-school online and offline transaction fees and low 70% online booking rates, **save 30% on platform fees** with modern, all-inclusive fees and a platform with 96%+ online booking.

Time savings: fast & easy travel booking

Insight: Bookers & travelers **prefer online booking 97% of the time**, and online booking is faster than contacting a travel agent. Also, 19% of trips are changed or canceled, booker & travelers expect the same fast self-service to change trips. So choose a platform with 97%+ online booking and 80%+ online changes to deliver the time-saving online experience your team wants.



About the data: This report is based on millions of real 2024 business travel bookings made by AmTrav customers. Savings are calculated at the time of booking by comparing the discounted rate to the standard rate without savings, ensuring an accurate reflection of customer savings.

A business travel platform your team will love ♥

AmTrav's formula is simple: 96% online booking in an awesome platform, plus 24x7 all-employee, all-U.S. Travel Advisor service.

That's how AmTrav clients save more, that's why AmTrav bookers, travelers and bottom-linters report 94% satisfaction with AmTrav.

